

**MINUTES OF THE
GOVERNOR'S BOARD OF ECONOMIC DEVELOPMENT**

November 13, 2008 • 10:00 a.m. to 12:00 p.m.
324 South State Street, 5th Floor
Salt Lake City, Utah

Members Present: Amy Rees Anderson, Ragula Bhaskar, Jack Brittain, Mary Draper, Mel Lavitt, Richard Nelson, Jerry Oldroyd, Cliff White

Members Absent: Bill Boyle, Mike Dowse, Stanley Ellington, Molonai Hola, Nikos Linardakis, Gerald Sherratt, Jim Sorenson

Visitors: Todd Brightwell, Jeff Edwards, Dan Garrison, Ronda Robbins Jones, Peter Klinge, Tina Lewis, Steve Maas, Jill Miller, Brice Wallace, Sarah West, Neil Wieloch

Staff: Clark Caras, Doug Clark, Tamy Dayley, Sophia DiCaro Goodick, Amy Hamblin, Fred Lange, Bill Loos, Derek Miller, Marshall Moore, Christina Oliver, Jason Perry, Ryan Starks, Michael Sullivan, Marshall Wright

Welcome – Approval of the October 2008 Minutes

MOTION: Jack Brittain moved to approve the minutes of the October 9, 2008 GOED Board Meeting. Jerry Oldroyd seconded the motion. Motion carried unanimously.

Nelson Laboratories

Project Highlights

- Expand corporate, headquarters operation in the State of Utah
- Timeline: Building expected to be complete by year end 2009
- Target Industry: Life Sciences/Headquarters
- Proposed Location: Taylorsville City, Salt Lake County
- Capital Investment: In excess of \$13 Million

Jobs and Revenue

- 350+ New Full-time Positions created over 10 years and part of 2009
- Average wage exceeds 125% of Salt Lake County average
- \$157+ Million New State Wages over 10 years and part of 2009
- \$9.9 Million New State Revenue over same period

Local Incentives

- Local incentive proposal reviewed and approved by GOED Incentives Committee

Jerry Oldroyd gave an overview of the company and project. This is a strong company in the life science cluster. They will be hiring technical, skilled employees and they also work very closely with local universities.

MOTION: Jerry Oldroyd moved to approve for Nelson Laboratories, Inc. a \$1,996,600 EDTIF Post Performance Refundable Tax Credit based on 20% of new state revenue over 10 years and part of 2009. Mel Lavitt seconded the motion. Richard Nelson abstained due to Jeffery Nelson being on Utah Technology Council's Board and Chairman of the Life Science Advisory Council. Motion carried.

- Total incentive not to exceed \$1,996,600
- Annual incentive amount based on 20% of new incremental state tax revenues generated and receipted in the previous calendar year
- Total incentive not to exceed 20% of new incremental state tax revenues over 10 years, with a contractual recapture provision for any excess funds paid to the company
- Annual total average salary of new employees to be at least 125% of Salt Lake County average wage
- Must commit to keep operation in Utah for at least 10 years
- Commitment by local government to provide local incentive
- Incentives provided post-performance upon review and verification of receipted state taxes and performance requirements as outlined above

EDZONES

Cementation – Sandy City, Utah

Establish an Economic Development Zone for purposes of supporting the location of the Cementation Project in Sandy, Utah.

MOTION: Jerry Oldroyd moved to approve the creation of an Economic Development Zone for the City of Sandy in support of their letter of request detailing the boundaries of the Cementation Project located at 11075 South State Street, #33. Richard Nelson seconded the motion. Motion carried unanimously.

Duncan Aviation – Provo City, Utah

Establish an Economic Development Zone for purposes of supporting the location of the Duncan Aviation Project in Provo, Utah.

MOTION: Jerry Oldroyd moved to approve the creation of an Economic Development Zone for the City of Provo in support of their letter of request detailing the boundaries of the Duncan Aviation Project located in and around the Provo Municipal Airport. Richard Nelson seconded the motion. Motion carried unanimously.

GOED Report

Jason Perry, Executive Director of GOED, discussed the announcement of the Delta direct flight to Tokyo. The Governor's Economic Summit will be held on March 19, 2009. New Utah information cards were given to each board member. These cards are part of a packet that is sent out to school children and other members of the public that request information on Utah. The Motion Picture Incentive Fund legislation will be moving forward. There was discussion on other upcoming legislative issues including training incentives. The GOED Annual Report was handed out.

Sarah West, Jill Miller and Tina Lewis, Sundance Film Festival, discussed the economic impact that the Sundance Film Festival has on the state. Market areas, future plans, tourism, spending and attendance were discussed. The festival brings in 4,500 members from the film industry to Utah each January. There are several events scheduled that will join visiting national and international business people together with Utah business leaders to learn about what Utah has to offer.

Tracie Cayford, Utah Office of Tourism, presented the new winter promotional campaign. Clips of the new commercials were shown.

Derek Miller, Managing Director of Recruitment and Incentives, gave an update on the Incentives Program including job creation, new state revenues, capital investment and new state wages.

Meeting adjourned.