



Utah

In 2012, Utah's exports to Mexico reached \$488 million, up \$437 million from their level in 1993. In the first half of 2013, Utah exported \$261 million worth of products to Mexico, an increase of 19.7% in comparison with the same period last year.

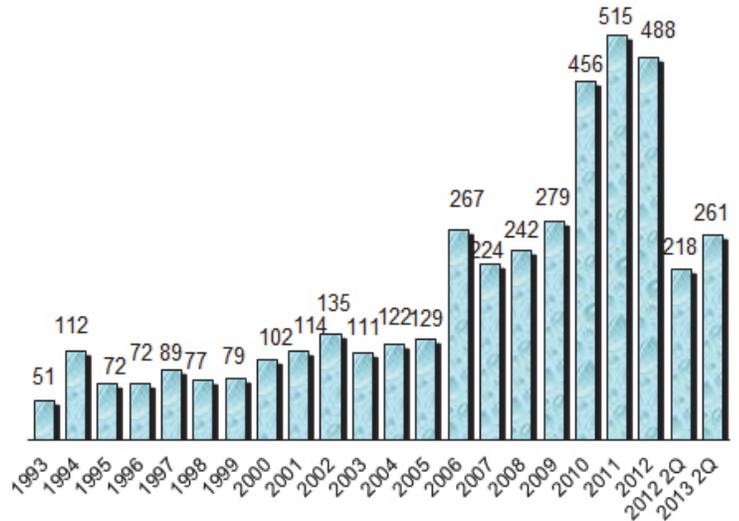
Among all U.S. states, Utah was ranked 35th as an exporter of goods to Mexico in the first semester of 2013.

In 19 years of NAFTA, Utah's exports to Mexico have increased by 851%, while those to the rest of the world rose 652%. This means that the export growth rate to Mexico is 1.3 times higher than its export growth rate for the rest of the world.

Since NAFTA was implemented, Utah's sales to Mexico have grown at an annual average rate of 12.6%.

Mexico is an important trading partner to Utah. It was ranked as the 8th largest export market for goods from Utah in the first six months of 2013, up from 12th in 1993, illustrating the impact of NAFTA for Utah's growing businesses. Mexico accounted for 3.1% of Utah's exports worldwide in the January-June period of 2013.

Exports to Mexico 1993 - 2013 2Q (Millions of US Dollars)



Source: US Census with adjustments made by the World Institute for Strategic Economic Research (Wiser), and SE-NAFTA. 1993-1996 by SIC and 1997-2013 by NAICS.

Mexico is a large market for products from Utah

Sorted by 2Q 2013 Exports to Mexico, total value in millions of US dollars

NAICS	Description	Exports to Mexico	Exports to the World	Mexico's Share	Rank among state Exports to Mexico	Rank among state Exports to the World
		261.3	8,456.1	3.1%		
336	Transportation equipment	78.5	393.4	19.9%	1	5
311	Food and kindred products	31.7	442.5	7.2%	2	3
212	Minerals and ores	31.2	83.5	37.3%	3	12
333	Machinery, except electrical	27.4	294.4	9.3%	4	6
325	Chemicals	15.6	413.8	3.8%	5	4
334	Computer and electronic products	13.3	1,228.0	1.1%	6	2
331	Primary metal manufacturing	10.1	4,675.8	0.2%	7	1
339	Miscellaneous manufactured commodities	10.1	267.8	3.8%	8	7
332	Fabricated metal products	7.8	115.9	6.7%	9	8
326	Plastics and rubber products	7.5	87.8	8.5%	10	11

These 10 sectors account for 89.2% of the state's total exports to Mexico, and account for 94.6% of the state's total exports to the World

Source : US Census with adjustments made by the World Institute for Strategic Economic Research (WISER), and SE-NAFTA.