

## GOED Board Meeting Minutes

July 12, 2018 • 10:00 a.m. – 12:00 p.m.  
 Spencer Fox Eccles Business School Building, 7th Floor  
 1655 E. Campus Center Dr., Salt Lake City, UT, 84112

<b>Members Present:</b>	Jerry Oldroyd, Mel Lavitt, Margo Jacobs, Andrea Moss, Lorena Riffo-Jenson, Annette Meier, Roger Killpack, Ted Wilson, Carine Clark, Steve Neeleman (P), Susan Johnson (P)
<b>Members Excused:</b>	Brent Brown, Peter Mouskondis, Stefanie Bevans, Christopher M. Conabee,
<b>Staff:</b>	Val Hale, Ben Hart, Thomas Wadsworth, Larry Shepherd, Lynne Mayer, Aimee Edwards, Ginger Chinn, Virginia Pearce, Owen Barrott, Nan Anderson, Jill Flygare, Vicki Varella, Amanda Goodell
<b>Visitors:</b>	Theresa Foxley, Mike Flynn, Brice Wallace, Lynn Purdin, Alison Garner, Troy D' Ambrosio, Commissioner Mark Whitney, Commissioner Tammy Pearson, Dr. Joseph Moore, Scott Albrecht.

### Welcome

Chairman Jerry Oldroyd welcomed everyone to the July 12, 2018 GOED Board Meeting.

### Approval of the Minutes

**MOTION: Carine Clark moved to approve the June 14, 2018 board meeting minutes. Lorena Riffo-Jenson seconded the motion. The motion carried unanimously.**

### Lassonde Entrepreneur Institute Welcome

Troy D' Ambrosio, assistant dean, executive director of the Lassonde Entrepreneur Institute, welcomed the board and shared information about the Lassonde Entrepreneur Institute. The David Eccles School of Business currently has over 5000 students and offers 9 undergraduate majors, 4 MBA options, and 7 specialized Masters programs. Between 2010 and 2016 the program saw a 26% increase in the salaries offered to its graduates. The Lassonde Institute, funded by U graduate, mining entrepreneur and philanthropist Pierre Lassonde, created the entrepreneur program to be interdisciplinary, student-focused, real world, tech focused, and scalable. The Lassonde Studios includes a maker space, software tools and many other tools to support the student entrepreneur. Within the program there are over 500 student startup teams working on their business startup ideas. The program is receiving nationwide and international attention for the success it is having in supporting the student entrepreneur.

### Economic Opportunity Grant

#### Project Highlights

Timeline:	2018
Target Industry:	Energy
Location:	Beaver County
CapEx:	\$100M+
Jobs:	23
Average Wage:	\$94,000

#### **Overview**

The US Department of Energy has developed a project called the Frontier Observatory for Research in Geothermal Energy (FORGE) as a dedicated site where scientists and engineers will be able to develop, test, and accelerate breakthroughs in enhanced geothermal system (EGS) technologies and techniques.

The project was the top priority in Beaver County's economic development plan. The Office of Energy Development has contributed \$20,000 to support the project through the development of a marketing video. Beaver County is participating in road improvements needed to support the site. Beaver County sees this as an opportunity to develop other energy projects in the county.

**MOTION: Roger Killpack moved to approve Beaver County for an Industrial Assistance Fund, post-performance Economic Opportunity Grant of up to \$365,000 for assistance in the construction of a transmission line in relation to the FORGE Project. Jerry Oldroyd seconded the motion. The motion carried unanimously.**

Dr. Joseph Moore, research professor from the University of Utah, presented an outline of the project. He discussed the benefits of geothermal energy in electrical generation and space heating, as a low emission, renewable, low cost, and small geographic footprint energy source. The project involves drilling two wells, one to inject cold water and a second to extract the heated water for power generation. He spoke to the favorability of the site in Beaver County with no

endangered species and no nearby human activity. One necessary effort will be the construction of the infrastructure needed to support the project, including a transmission line, office space, water pipelines, monitoring and communications equipment.

Scott Albrecht, Beaver County Economic Development described the benefits to Utah and Beaver County in that the project will demonstrate the value of geothermal energy, bring international visibility, and create revenue to local and state businesses through construction activities, equipment and fuel purchases, motel bookings, and other local purchases.

Beaver County Commissioner Mark Whitney expressed thanks to the board and the state for support of the project. Commissioner Tammy Pearson echoed that thanks.

**Film Incentives**

**GOED BOARD – MOTION PICTURE INCENTIVE PROGRAM  
EXECUTIVE SUMMARY  
WILLARD, LLC  
“Willard”  
July 12, 2018**

**Project Highlights**

- Category: Feature
- Genre: Family
- Director: T.C. Christensen
- Producer: T.C. Christensen, Ron Tanner

**Utah Jobs and Revenue**

- Estimated Cast: 36
- Estimated Cast Average Salary: \$345.00
- Estimated Crew: 42
- Estimated Crew Average Salary: \$325.00
- Estimated Extras: 150
- Estimated Extras Average Salary: \$85.00
- Length of Film Production: 25
- Estimated Spend: \$655,184.00

**Project Schedule**

- Prep: July 30, 2018 through August 24, 2018
- Principal Photography: August 28, 2018 through September 21, 2018
- Wrap: September 22, 2018 through September 29, 2018

**Proposed Motion**

Approve for Willard, LLC, a Motion Picture Incentive Program post-performance MPIP cash rebate of no more than \$131,036.80 (which represents 20% of dollars left in state) for the production of “Willard”.

- Incentive offer based on receipt of a complete MPIP application including a script and proof of financing
- Must meet \$500,000 minimum dollars left in state to be eligible for the base line incentive of 20% of dollars left in state
- At least 75% of the production’s cast/crew must be Utah residents and/or Utah students
- Dollars left in state start date no earlier than 30 days prior to the Governor’s Office of Economic Development Board of Directors approval

**“Yellowstone Season 2”  
July 12, 2018**

**Project Highlights**

- Category: Episodic
- Genre: Drama
- Director: Taylor Sheridan
- Producer: John Linson, Michael Polaire

**Utah Jobs and Revenue**

- Estimated Cast: 140
- Estimated Cast Average Daily Salary: \$1,365.00
- Estimated Crew: 180
- Estimated Crew Average Daily Salary: \$375.00
- Estimated Extras: 1,450
- Estimated Extras Average Daily Salary: \$145.00
- Length of Film Production: 125
- Estimated Spend: \$28,188,822.00

**Project Schedule**

- Prep: July 09, 2018 through August 17, 2018
- Principal Photography: August 20, 2018 through November 29, 2018
- Wrap: November 30, 2018 through February 08, 2019

**Proposed Motion**

Approve for Viacom, a Motion Picture Incentive Program post-performance MPIP Tax Credit of no more than \$5,637,764.40 (which represents 20% of dollars left in state) or no more than \$7,047,205.50 if additional criteria are satisfied (which represents 25% of the dollars left in state) for the production of “Yellowstone Season 2”.

- Incentive offer based on receipt of a complete MPIP application including a script and proof of financing
- Must meet \$1,000,000 minimum dollars left in state to be eligible for the base line incentive of 20% of dollars left in state
- Dollars left in state start date no earlier than 30 days prior to the Governor’s Office of Economic Development Board of Directors approval.
- This tax credit will be split between three consecutive State of Utah fiscal years issued in three separate certificates.
- Viacom may be eligible for an additional 5% incentive upon verification of meeting the criteria as adopted by the GOED Board and administered by the Governor’s Office of Economic Development and the Utah Film Commission, including a \$1,000,000 minimum dollars left in state. At least 75% of the production’s cast/crew must be Utah residents and/or Utah students, or 75% of the production’s Utah principal production days must occur in a rural area. Total incentive with this condition, if all terms are met to the satisfaction of the Utah Film Commission, shall not exceed \$7,047,205.50 (25% of the dollars left in state).

**MOTION: Mel Lavitt moved to approve the two film incentives as presented. Andrea Moss seconded the motion. The motion carried unanimously.**

**Rural Fast Track Grant Program Overview**

Ginger Chinn, GOED managing director, spoke of the state’s programs for rural job creation. Nan Anderson, rural economic development outreach specialist, presented details of the Rural Fast Track Program, the businesses and counties it is available to, and other program requirements. She presented results of a program review based on data from FY16 to current. She detailed recommended changes to the program, including making the grants more competitive, increasing qualification standards and revisions to the application and review process.

**Rural Fast Track Grant Endorsement**

The Rural Development office recommends a Rural Fast Track grant for Central Valley Machine, located in North Logan, Cache County, for the purpose of purchasing a new Matsuura MAM72-63v 5 axis machining center. The company expects to create six (6) new full time positions; 2 paying at least 110%, 2 paying 115% and 2 paying 125% of the county average wage. The total project cost is valued at nine-hundred ten thousand dollars (\$910,000).

**MOTION: Endorse a Rural Fast Track Grant for Central Valley Machine of \$50,000.**

**MOTION: Roger Killpack moved to endorse the Rural Fast Track grant as presented. Annette Meier seconded the motion. The motion carried unanimously.**

**GOED Update**

Val Hale provided an update on upcoming events and recent activities and efforts within GOED and its programs.

**Meeting Adjourned**