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# Who Are We



The Utah National Guard comprises both Army and Air National Guard components. The Constitution of the United States specifically charges the National Guard with dual federal and state missions. The National Guard is the only United States military force empowered to function in a state

Army – 7,000

Air – 2,000

Civ – 500

Total – 9,500



# Agenda



- 1) Where are we located
- 2) What do we buy
- 3) Frequently used NAICS Codes
- 4) Mandatory Contracts
- 5) Annual Federal Spend (\$15M)
- 6) Fed Biz Opportunities



# Where are we located

- |                                                        | <b>24 Armories</b> |                    |
|--------------------------------------------------------|--------------------|--------------------|
| 1) Utah Headquarters –<br>Draper Utah                  | American Fork      | Orem               |
| 2) Air – Wright Field (adjacent<br>to the SLC Airport) | Beaver             | Price              |
|                                                        | Blanding           | Richfield          |
| 3) Contracting Personnel<br>(Draper and Wright Field)  | Bluffdale          | Salt Lake City (2) |
|                                                        | Brigham City       | Spanish Fork       |
|                                                        | Cedar City         | Springville        |
| 4) Afghanistan, Iraq, Qatar                            | Draper             | St. George         |
|                                                        | Lehi               | Tooele             |
| 5) Sister Country - Morocco                            | Logan              | Vernal             |
|                                                        | Manti              | West Jordan        |
|                                                        | Mount Pleasant     | Wendover           |
|                                                        | Ogden              |                    |



# What Do We Buy Supplies



Electronic Equipment (Computers, Tablets, Laptops, Phones)

Radios

Switches/Routers

Furniture

Trailers (Cargo, Refrigerated)

Recruiting Items (shirts, caps, lanyards)

Generators

Exercise Equipment

UPS systems(Batteries)

Ice Makers

Cameras

- Fence/Fence Repairs
- UTV (Side by Side)
- Tractors, Excavators, Forklifts, Trucks
- Housing supplies (Beds, Mattresses)
- Modular furniture
- Tents
- Clothing
- X-Ray Machines
- Vaccines
- GPS (mapping, Tracking)
- Vests (Armored)
- Hardware/Software



# What Do We Buy Services/Training



Case Management (EHR)

Quality Assurance Monitors

Security Guards

Phone Service

Exercise Equipment  
Maintenance

UPS Service

Printer Maintenance

Vehicle Rentals

- Language Training
- Role Player Training
- Security + Training
- Cyber Shield Training
- Hazmat Training
- Live Fire Shooting Simulation
- Riot Training
- Translation Training



# What Do We Buy Construction and A&E



Replace Chillers

Runways (Repair, Patch)

New Hangers (FY21)

Repair Water Mains

Repair Dining Facility

Repair Hanger Doors

Parking Lot Replacement

Install Hydraulic Test Stand

- Replace Fuel Cell Hanger
- Building Repairs
- Replace Transformers
- Fire Suppression System
- Alarm System
- Install Smart Meters
- Repair Medical Facility
- Repair Roads



# NAICS Codes

YES

NO

334111

336212

334112

336214

334118

336999

334210

337211

334290

337214

335921

337910

336112

337920

336120

339920

Sector 42

These NAICS codes shall not be used to classify Government acquisitions for supplies. They also shall not be used by Federal Government contractors when subcontracting for the acquisition of Supplies.



# Mandatory Contracts



- 1) Army – Computer Hardware Enterprise Software and Solutions (CHESS)
- 2) Air Force - Air Force Way (AFWAY)/(NETCENTS)

National Guard is required to solicit ALL IT related items through these contracts first. If items are not available on CHESS or AFWAY, a Statement of Non-availability is generated along with an ITAS waiver which then allows us to go outside of these contracts.

*With the exception of Construction and A&E, most of our contracts are commercial and therefore Firm Fixed Price*



# Annual Spend



1) Federal - \$15M

a) Army (Supplies/Services)

b) Air (Construction/A&E/Supplies/Services)

2) State - \$13M (Construction/Supplies/Services)



# Fed Biz Opportunities



Live Streaming Advertising – W911YP19R0008

CDL Training – W90M7U-9108-0200

Vehicle Rentals – W81F4N90560300

MEDCOM Vaccines – W911YP19R0020

Fort Harrison Catering Meals – W911YP19R0019

GLOCK G19PM Kit – W911YP19R0018

Unit Storage Room Security Caging – W911YP19R0016

Gym Equipment – W911YP19R0025

Aviation Life Support Survival Vests – W911YP190022



QUESTIONS?