

Welcome everyone..
..We'll be starting
shortly



HENSEL PHELPS
Plan. Build. Manage.

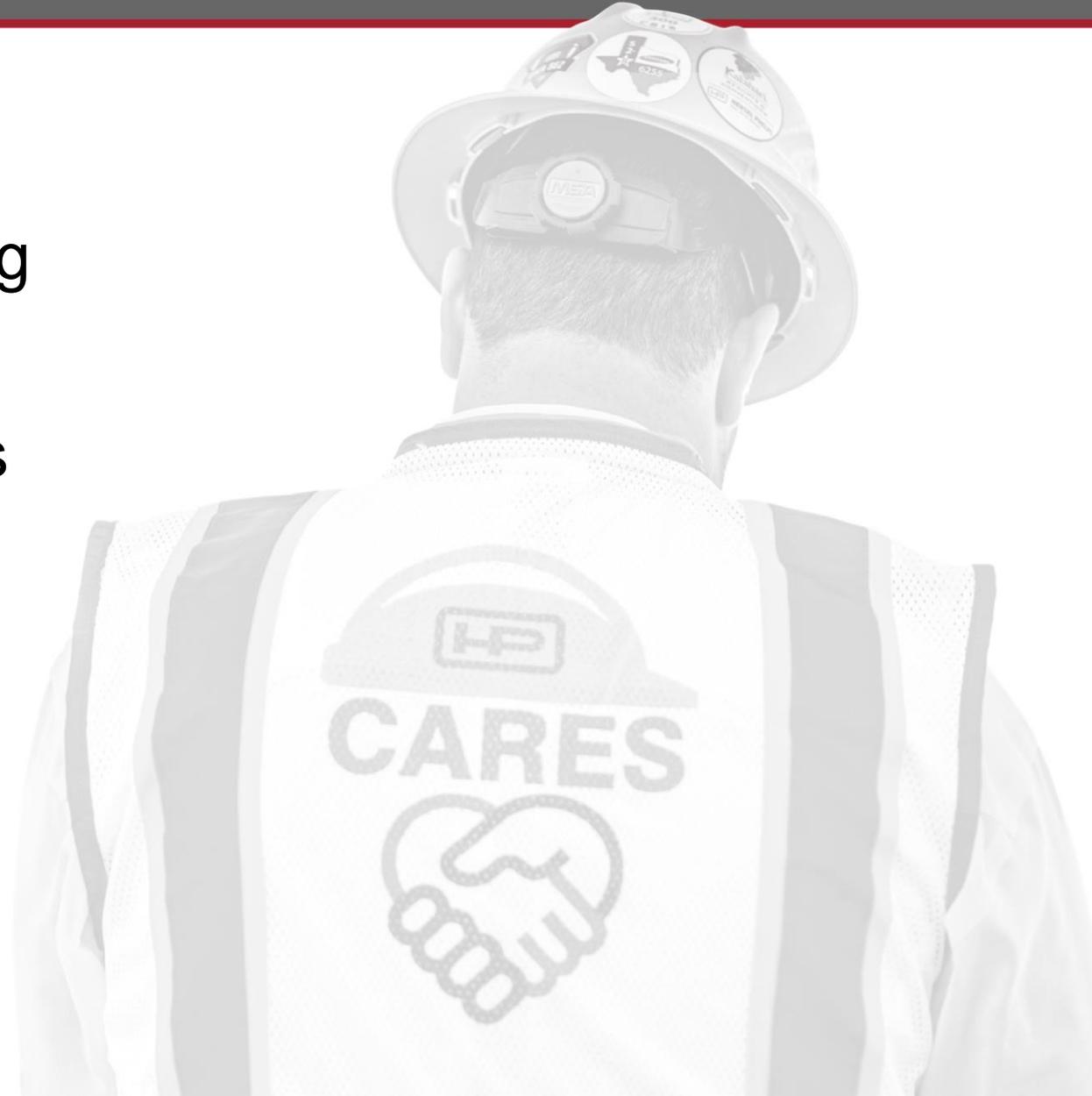
Introduction to working with Hensel Phelps



HENSEL PHELPS
Plan. Build. Manage.



- Hensel Phelps
- Hensel Phelps Website and Building Connected
- Federal Websites and Certifications
- Virtual Engagement and Matchmaking





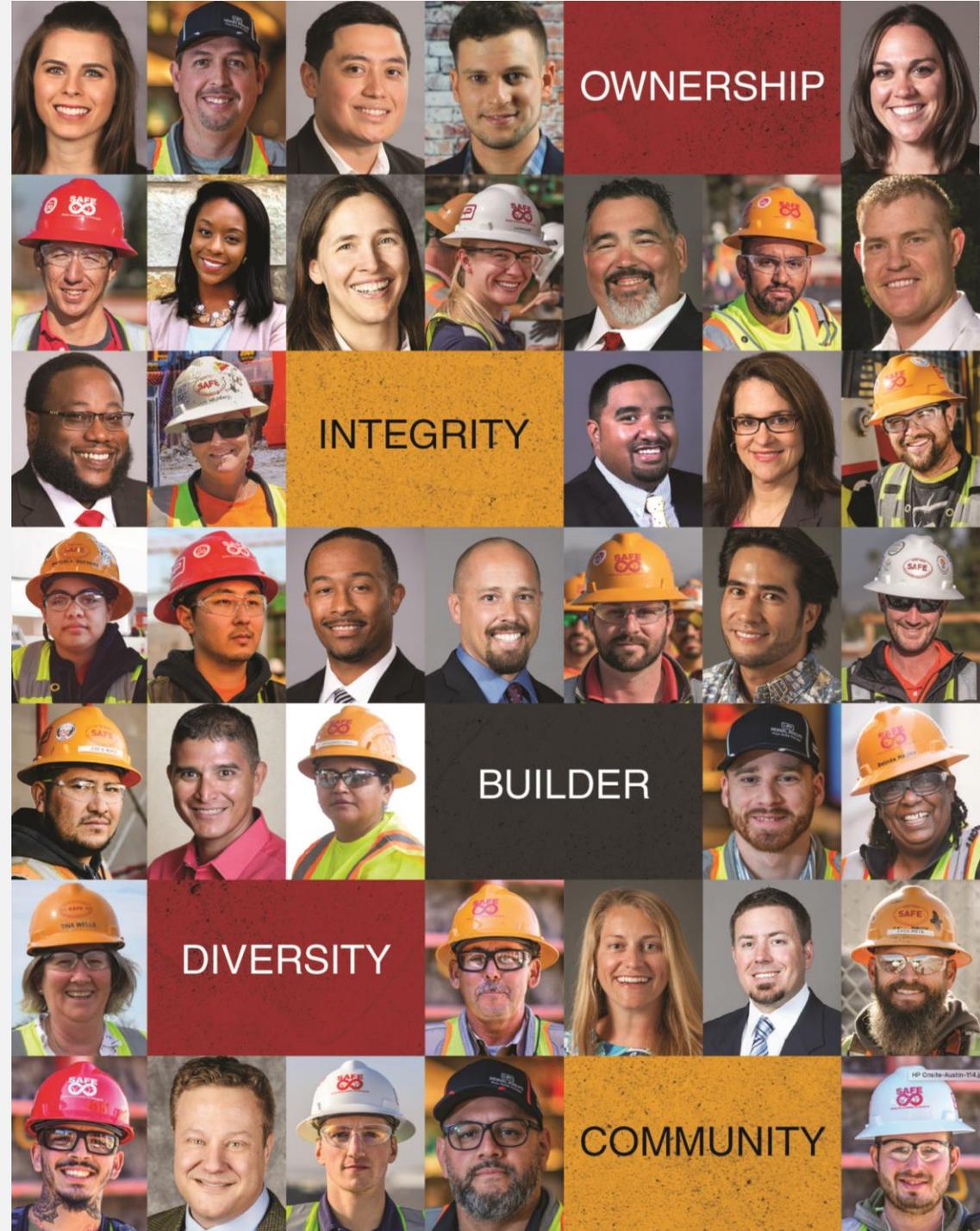
- Helping others learn and grow





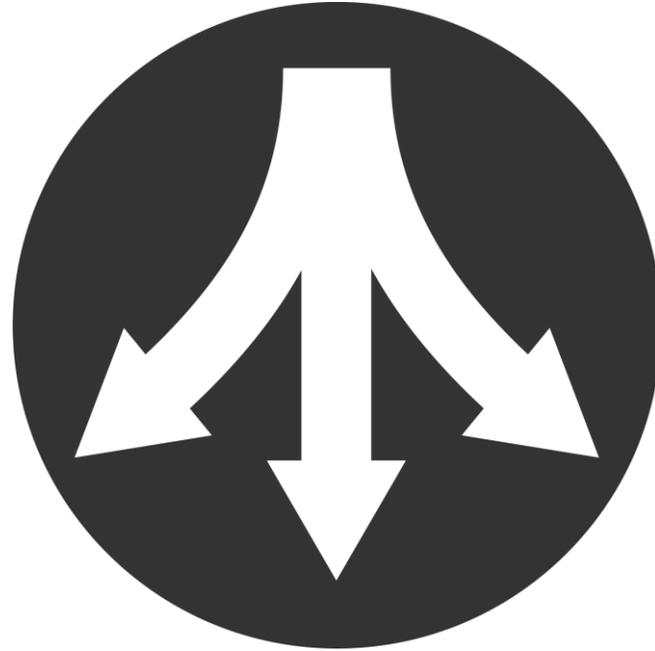
HENSEL PHELPS
Plan. Build. Manage.

Hensel Phelps Commitment





INTENTIONAL APPROACH



TOP-DOWN COMMITMENT



SUPPLIER DIVERSITY



SMALL BUSINESS INDUSTRY AWARDS



3

**Small Business Administration
Dwight D. Eisenhower Award for Excellence**

7

**ABC National Diversity
Excellence Awards**



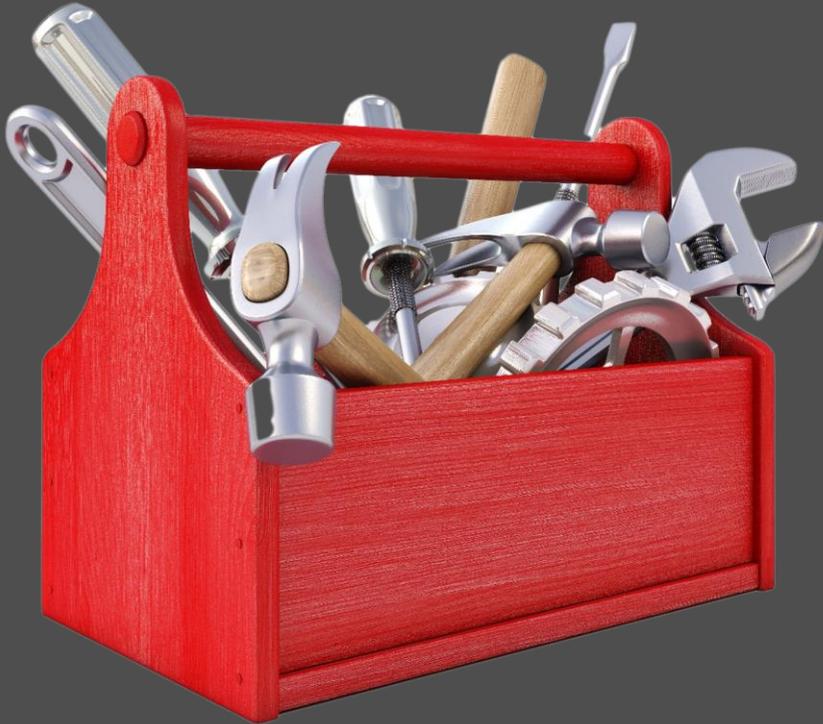
1

**Secretary of Defense Employer
Support Freedom Award**

1

**Associated General Contractors
Diversity & Inclusion Excellence Award**

Supplier Diversity Resources



HENSEL PHELPS
Plan. Build. Manage.





**Brad
Lewis**

Corporate Director of Supplier
Diversity



**James
Harper**

Manager of Supplier Diversity
(Southeast)



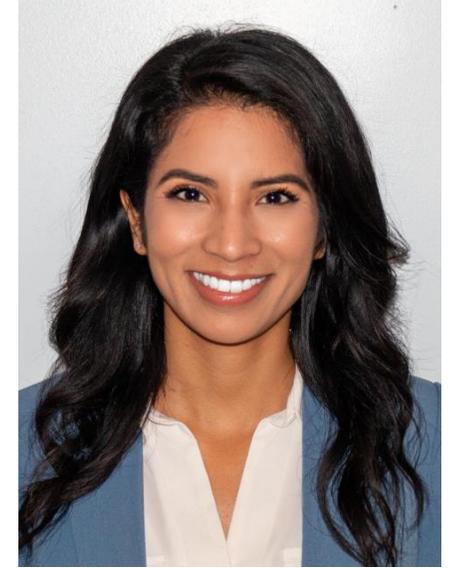
**David
Fisher**

Manager of Supplier Diversity
(Mid Atlantic)



**Rosemary
Middleton**

Coordinator of Supplier Diversity
(Western)



**Michelle
Keyser**

Manager of Supplier Diversity
(Southern California)

Here to support the needs of **Development, Construction, and Services**



HENSEL PHELPS

Plan. Build. Manage.

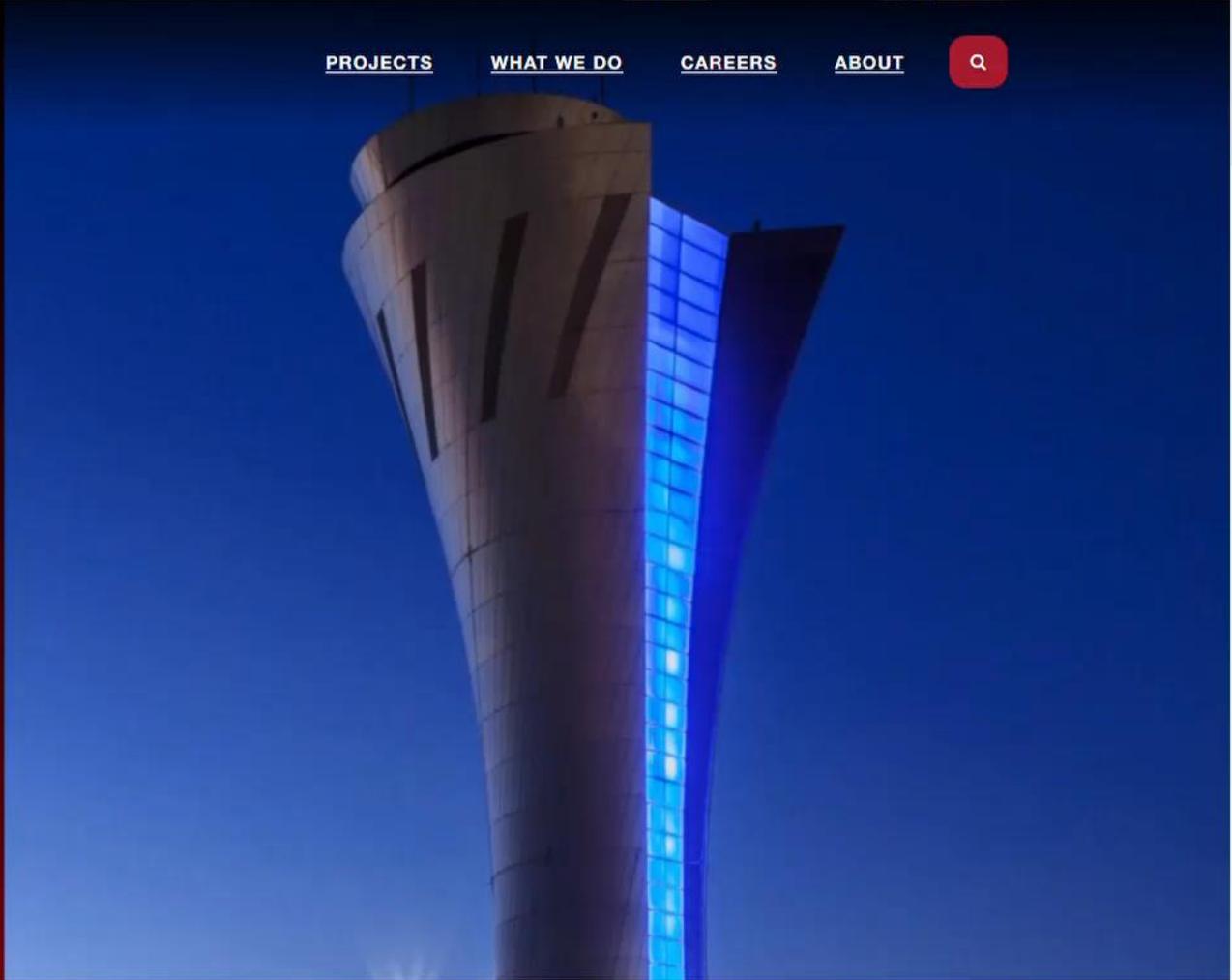
Becoming a Trade Partner





Building a Legacy, One Landmark at a Time

SEE HOW WE DO IT



Plan

Build

Manage



HENSEL PHELPS

Plan. Build. Manage.

Pre-Qualification Form





HENSEL PHELPS
Plan. Build. Manage.



BUILDING CONNECTED



Hello Michelle, Welcome to BuildingConnected

What is the name of your company?





Profile

- PROFILE
- ACCOUNT SETTINGS
- NOTIFICATION PREFERENCES

PERSONAL INFO

Edit Profile

Name	Michelle Garcia
Job Title	President
Work Phone	--
Cell Phone	--
Work Performed	Drywall
Profile Photo	--

ABOUT PROFILES

Keep your profile information up to date so that people can easily find you on BuildingConnected.

Preview your complete profile >>



■ Current Projects:

- Innovation + Annex - FBI RMACC Redstone Arsenal – Huntsville, AL
- Nashville Airport Terminal Lobby & IAF MNAAP Project 1903 – Nashville, TN

■ Current and Upcoming Pursuits:

- Assembly Building - Courtland , AL (Pending Award)
- Hangar & Flight Equipment Building - Redstone Arsenal – Huntsville, AL (Hensel Phelps Bids July 2020)
- AMTC Phase 2 – Eglin AFB, FL (Hensel Phelps Bids August 2020)
- MATOC North (Various Projects) - ACOE Mobile, AL (Hensel Phelps Bids August 2020)
- MATOC South (Various Projects) - ACOE Mobile, AL (Hensel Phelps Bids August 2020)
- Hurricane Michael Re-build Zones 1-12 – Tyndall Air Force Base, FL (Hensel Phelps Bids 3rd Quarter 2020)

■ Points of Contact:

- Bryan Butcher – bbutcher@henselphelps.com





■ Current Projects:

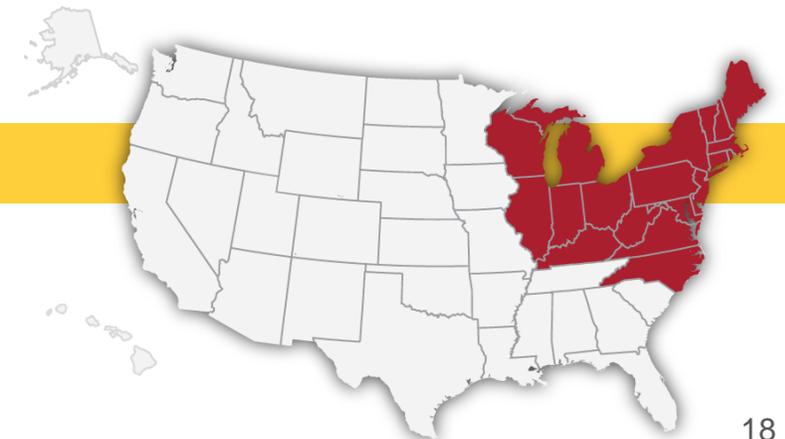
- DLA Phase II – Richmond, VA (POC SF)
- JEH WP#1 – Washington, DC (POC JH)
- PGPCS – Prince George County, MD (POC JH)
- ECB3 – Fort Meade, MD (POC SF)
- WMATA Bladensburg Bus Garage – Bladensburg, MD (POC SF)
- WMATA HRO – Prince George County, MD (POC SF)
- CMS Back to Campus – Woodlawn, MD (POC JH)
- NIH Temp Research Facility – Bethesda, MD (POC SF)
- Gravity Access Warehouse – Fort Meade, MD (POC SF)

■ Current and Upcoming Pursuits:

- P719 Wargaming Center – Quantico, VA (POC JH)
- Aberdeen Building E330 – Aberdeen, MD (POC SF)
- P-3003 Consolidated Communication Center – Andrews AFB, MD (POC JH)
- P1800/P1801 Headquarters Projects – Camp Lejeune, NC (POC JH)

■ Points of Contact:

- SF – Sarah Forrest at sforrest@henselphelps.com
- JH – Justice Henecke at jhenecke@henselphelps.com





■ Current and Upcoming Pursuits:

- Concourse C – New Power Center – Port of Seattle – Seattle, WA (Hensel Phelps Awaiting Award)
- Rainier Beach High School Replacement – Seattle Public Schools –Seattle, WA (Hensel Phelps Awaiting Award)
- VMC D&T Phase 3&4 Tenant Improvements – UW Medicine – Valley Medical Center – Seattle, WA (Hensel Phelps Awaiting Award)
- Lincoln High School Seismic Improvement & Theater Renovation – Seattle Public Schools – Seattle, WA (Hensel Phelps Awaiting Award)
- UW Autism Center Remodel – University of Washington – Seattle, WA (Hensel Phelps Awaiting Award)
- Hmc 8th Floor Burn Unit Renovations - University of Washington – Seattle, WA (Hensel Phelps Awaiting Award)
- King County Airport Sorting / Storage Facility – UPS - Seattle, WA (Hensel Phelps Bids July 2020)
- C1 Building Expansion Project – Port of Seattle - Seattle, WA (Hensel Phelps Bids August 2020)
- WSU Vancouver Stem Life Sciences Building – Washington State University – Vancouver, WA (Hensel Phelps Bids September 2020)
- Bellevue School District – Puesta Del Sol Elementary School Replacement – Bellevue School District – Bellevue, WA (Hensel Phelps Bids October 2020)
- Sumner Station Parking and Access Improvements – Sound Transit – Sumner, WA (Hensel Phelps Bids October 2020)
- Kent Station Parking and Access Improvements - Sound Transit – Kent, WA (Hensel Phelps Bids November 2020)
- Stride BRT North Maintenance Base - Sound Transit – Lynwood, WA (Hensel Phelps Bids November 2020)
- Future Harborview Patient Move – University of Washington - Seattle, WA (Hensel Phelps Bids November 2020)
- Souder Maintenance Base – Sound Transit – Lakewood, WA (Hensel Phelps Bids December 2020)
- ASUW Shell House Renovation - University of Washington - Seattle, WA (Hensel Phelps Bids December 2020)

■ Points of Contact:

- Brad Rundquist at brundquist@henselphelps.com





■ Current Projects:

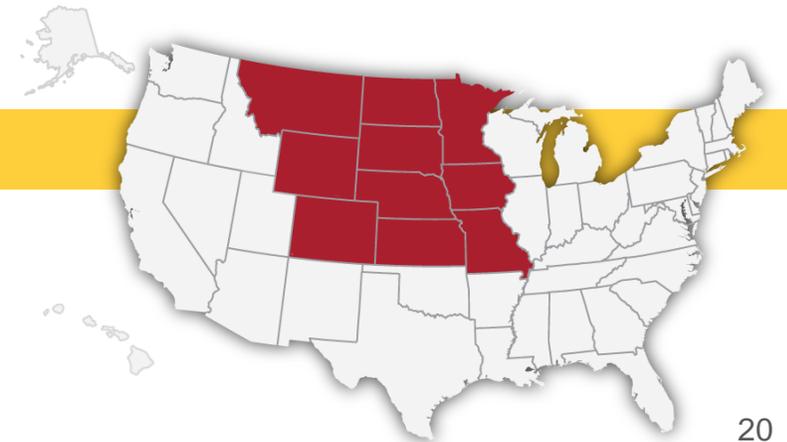
- DEN Great Hall Phase 2 – Denver, CO
- Salt Lake City Convention Center Hotel – (Finishes Package) - Salt Lake City, UT
- Youth Sports Complex - Windsor, CO
- Data Center Work - Wyoming

■ Current and Upcoming Pursuits:

- Colorado Convention Center Expansion (TBD)
- Hill AFB, UT – Ground Based Strategic Deterrent (GBSD) (TBD)
- USAF Cadet Field House Phase 2 - Colorado Springs, CO – (Hensel Phelps Bid July 2020)
- USAF Academy Cadet Perp Dorm – (Expected Q3 2020)
- Space Force Projects, Peterson and Schriever AFB, CO (TBD)

■ Points of Contact:

- Ryan Martorano at rmartorano@henselphelps.com



■ Current Projects:

- South San Francisco Community Center Phase 2 (South San Francisco, CA) – Documents to be released around 7/15/2020
- Stanford Health Care – Valley Care Interventional Radiology and Diagnostic Imaging Renovation (Pleasanton, CA) – Bid date 6/18/2020
- Lawrence Livermore National Labs B341 Upgrades (Livermore, CA) – Bid date 6/19/2020
- Lawrence Livermore National Labs B225 – Drywall and Doors, Frames and Hardware Package (Livermore, CA) – Bid date 7/2/2020

■ Current and Upcoming Pursuits:

- USGS Laboratory (Mountain View, CA) – RFP to be released late summer / early fall
- Lawrence Livermore National Labs – Various Projects (Livermore, CA) throughout the rest of the year
- Richards Boulevard Office Complex (Sacramento, CA) – Various Bid Packages through 2020 and 2021

■ Points of Contact:

- Aamir Imam – aimam@henselphelps.com





■ Current and Upcoming Pursuits:

- P-296 Ordnance Operations Administration (GU MACC) - NAVFAC Pacific (Hensel Phelps Bid September 2020)
- P-317 Combined EOD facility - NAVFAC Pacific (Hensel Phelps Bid October 2020)
- P-312 Distribution Warehouse & P-804 Central Issue Facility - NAVFAC Pacific (Hensel Phelps Bid December 2020)
- Construct Refueling Facility XRAY Wharf - NAVFAC Pacific (Hensel Phelps Bid December 2020)
- SOF Dry Combat Submersible Ops Facility - NAVFAC Pacific (Hensel Phelps Bid December 2020)
- Sinclair Library Student Commons – University of Hawaii (Hensel Phelps Bid December 2020)

■ Points of Contact:

- Mike Venezia at mvenezia@henselphelps.com





■ Current Projects:

- Tucson Airport Authority Project Luxe (Tucson, AZ) – On hold by TAA due to COVID-19
- Yavapai County Detention Facility, Prescott, AZ

■ Current and Upcoming Pursuits:

- LANL Maintenance MATOC Maintenance, Repair, and Construction (Los Alamos, NM) – Hensel Phelps Awaiting Bid Results

■ Points of Contact:

- Jerry Boat – jboat@henselphelps.com





■ Current Projects:

- Airport Police Facility (LAX)
- City of Hope Orange County – Outpatient (Irvine, CA)
- Riverside Medical Center (Riverside, CA) TBD

■ Current and Upcoming Pursuits:

- China Lake Airfield Renovations (NAWS China Lake) - NAVFAC SW (Hensel Phelps Awaiting Award)
- P1090 MEF Consolidated Information Center (Camp Pendleton) - NAVFAC SW (Hensel Phelps Awaiting Award)
- Veterans Administration SCI / CLC (LA Jolla, ca) - USACE (Hensel Phelps Awaiting Award)

■ Points of Contact:

- Shawn Edwards – sedwards@henselphelps.com





Pacific Northwest Office

SD – Brad Lewis
BLewis@henselphelps.com
Chief Estimator – Brad Runquist
BRundquist@henselphelps.com



Plains District

SD – Brad Lewis
BLewis@henselphelps.com
Chief Estimator – Ryan Martorano
rmartorano@henselphelps.com



Mid Atlantic District

SD – David Fisher
DFisher@henselphelps.com
Chief Estimator – Sarah J Forrest
SForrest@henselphelps.com



Pacific District

SD – Brad Lewis
BLewis@henselphelps.com
Chief Estimator – Mike Venezia
MVenezia@henselphelps.com



Western District

SD – Rosemary Middleton
RMiddleton@henselphelps.com
Chief Estimator – Jerry Boat
GBoat@henselphelps.com



Southeast District

SD – James Harper
JHarper@henselphelps.com
Chief Estimator – Bryan L. Butcher
orlandoestimating@henselphelps.com



Northern California District

SD – Brad Lewis
BLewis@henselphelps.com
Chief Estimator – Aamir Imam
AImam@henselphelps.com



Southern California District

SD – Michelle Keyser
MKeyser@henselphelps.com
Chief Estimator – Shawn Edwards
sedwards@henselphelps.com



Southwest District

SD – Brad Lewis
BLewis@henselphelps.com
Chief Estimator – Mark Clarke
MClarke@HenselPhelps.com



RESOURCES







■ How Hensel Phelps uses beta.SAM.Gov

- Post as a prime bidder on federal opportunities
- Search entities by company name, DUNS, NAICS, zip code
 - Verification of SBE, WOSB, SDB, HUBZone, VOB, and SDVOSB status. Verify how we can count your participation



Sign in

Entity Information ▾

AAA Custom



Search

AAA CUSTOM CABINETS, INC.

Welcome

This will be the official U.S. government website for people who make, receive, and manage federal awards.





Follow

AAA CUSTOM CABINETS, INC.

Entity Registration

Core Data

Assertions

Reps & Certs

POCs

Exclusions

What you think matters!

Registration

Unique Entity ID (DUNS)

188719132

Activation Date

Apr 14, 2020

CAGE Code

075U8

Expiration Date

Apr 10, 2021

Address

661 MIDDLEGATE RD
HENDERSON, NEVADA 89011-2609
UNITED STATES

Purpose of Registration

All Awards

Debt Subject to Offset

N



Representations and Certifications

FAR Report

Select Download FAR Report to review the Representations and Certifications for AAA CUSTOM CABINETS, INC.

 [Download FAR Report](#) 

FAR & DFARS Report

Select Download FAR & DFARS Report to review the Representations and Certifications for AAA CUSTOM CABINETS, INC.

 [Download FAR & DFARS Report](#) 



Verify Size

(c) Offerors must complete the following representations when the resulting contract is to be performed inside the United States or its outlying areas. Check all that apply.

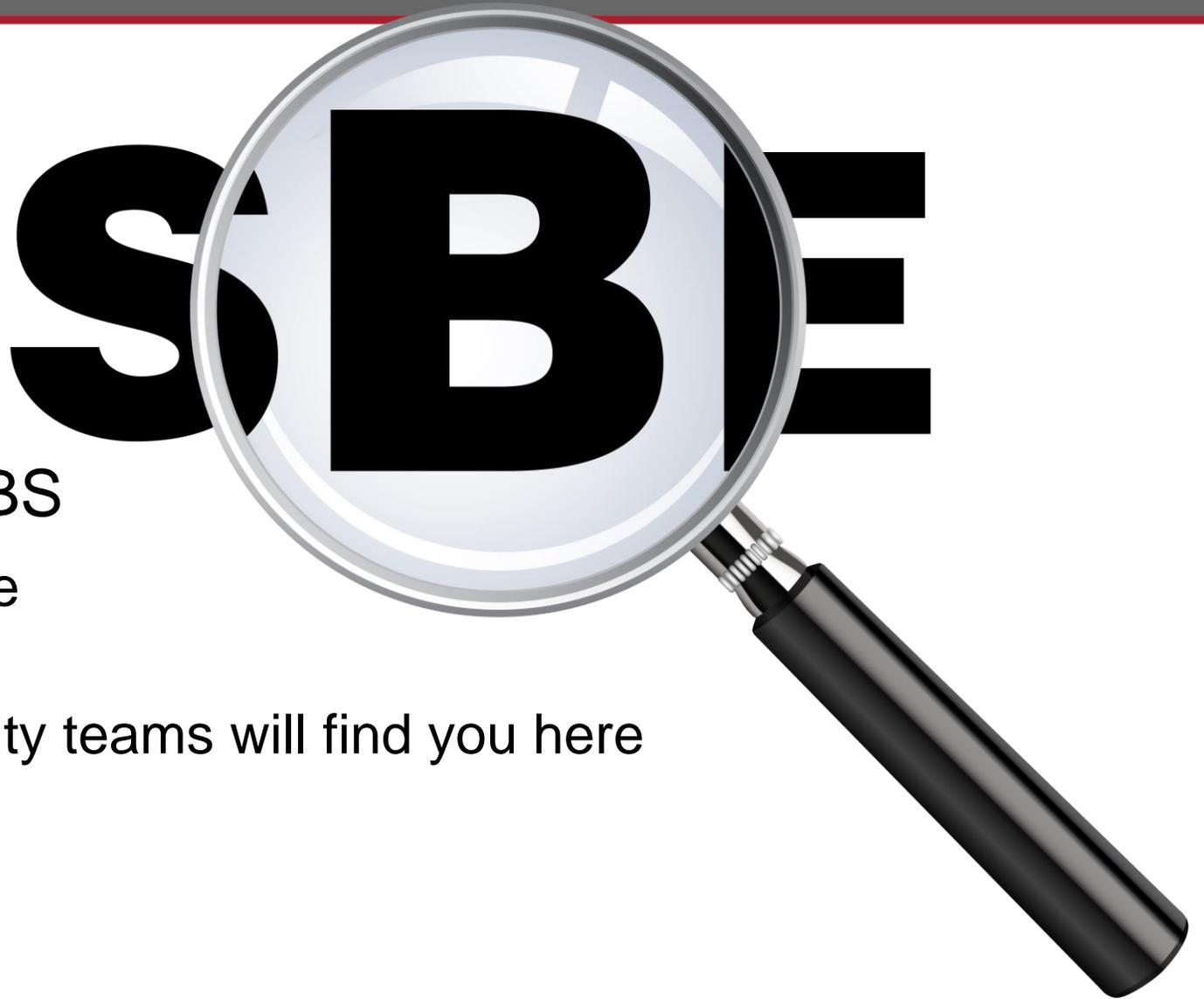
NAICS Code	Name	NAICS Exception	Size Standard	Small Business?
337212	Custom Architectural Woodwork and Millwork Manufacturing		500	Y
337215	Showcase, Partition, Shelving, and Locker Manufacturing		500	Y

Contracts that count toward goals must be for work within NAICS code that is qualified.



Verify

- is SBE
- is not VOB
- is not SDVOB
- is SDB
- is not WOSB
- is not HUBZone



■ How Hensel Phelps uses DSBS

- Hensel Phelps will find you here (Solicitation Efforts)
- Estimating and Supplier Diversity teams will find you here



https://web.sba.gov/pro-net/search/dsp_dsbs.cfm

Search by

- Location
- Certification
- NAICS Code
- Company
- Etc.

This is generally a self-certifying database. The SBA does not make any representation regarding the accuracy of the information. The SBA strongly recommends that contractors verify the information before using it.

Location of Profile

States: (Requires exactly one state from the State list at left.)

- RI - Rhode Island
- SC - South Carolina
- SD - South Dakota
- TN - Tennessee**
- TX - Texas
- UT - Utah
- VT - Vermont
- VA - Virginia
- VI - Virgin Islands
- WA - Washington

Searching within a State: (Requires exactly one state from the State list at left.)

Congressional District: [Help](#)

County: [Lookup Help](#)

(How to make multiple selections.)

Area Code or Phone Number Initial Fragment

Metropolitan Statistical Area [Help](#)

SBA Servicing Office [Help](#)

Zip Code or Zip Code Initial Fragment

Government Certifications

8(a) Certified or 8(a) Joint Venture:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)
- Not Required

Small Disadvantaged Business:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)
- Not Required

HUBZone Certification:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)

Specific Nature of Business

NAICS Codes: Any All (slower) 238210 [Help](#)

"Buy Green" NAICS Codes: Any All (slower) [Help](#)

Keywords: Any All (slower) [Help](#)



SBA Search Results

Skip Navigation Accessibility Options

Mobile View Print Exit Help

DSBS Quick Market Search TM OnLine

Read

SBA Search Results

Data validation took 0.02 seconds. The count and search queries took 2.87 seconds and 3.44 seconds, respectively.

Displaying profiles 1 - 25 (of 214 profiles matching criteria):

View	Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative
1	RL ALVAREZ CONSTRUCTION, LLC	Rena ALVAREZ	808 KRAFT ST STE C CLARKSVILLE, TN 37040-3408	Building Contractor, Design Builder, New Construction, Renovations, Commercial / Residential
2	Helios Energy, LLC	Aaron Roberts	7114 Sleepy Hollow Rd Fairview, TN 37062-9329	LED light bulb installation, lighting retrofit, energy audits, energy consultation, provides solar panels and installation
3	ADJ Contractors LLC	Antonio Johnson	6452 Piney River Rd Memphis, TN 38135-1169	
4	R.E. Landon	Susan G Landon	1026 Cunniff Rd Ashland City, TN 37015-2701	
5	Hampton, William Network Construction & Janitorial Services	William B Hampton	16 W Mitchell Road MEMPHIS, TN 38109-8220	
6	Nichols Fire And Security LLC	JONATHAN E Nichols	1906 Vanderhorn Dr Memphis, TN 38134-6325	Nichols Fire and Security LLC provides Fire Alarm Systems including Central Station Monitoring & Inspections, Intercom Systems, Sound & Public Address Systems, Security Systems including Central Station Monitoring, CCTV w/Digital Video Recording Systems & IP Based Systems, Access Control Systems, and Door Locking Systems. UL Listed Fire Alarm Certifying Company with over 25 years of experience. Specializing in low voltage systems for all of your security needs.
7	Carroll's Roofing & Construction, LLC	Derrick Carroll	10036 Highway 70 ARLINGTON, TN 38002-4731	Providing the highest quality roofing systems and general construction services. Our team represents over 75 years and three generations of expertise in the construction industry, and we specialize in completing each project on schedule and within budget.
8	CorBrook, LLC	Carroll E Reynolds	530 Church St Ste 404 Nashville, TN 37219-2450	We provide janitorial services to commercial and government clients.
9	STROBE TECH, LLC	BILLY W WINCHESTER	1812B ALPINE DR CLARKSVILLE, TN 37040-6053	We install, repair, and maintain lighting systems on tall structures (mainly high intensity strobe systems, medium intensity, and red lights).
10	Ice Technical Services Incorporated	Cynthia Vanden Berg	505 Enon Springs Rd E Ste 505 Smyrna, TN 37167-4442	Worldwide communications & IT contractor specializing Federal Communications, Monitoring Engineering NEXRAD, ERMS, ASDE-X, Air transport security logistics and site preparation. IT70 GSA contractor
11	TRI-COMM SECURITY LLC	James E McKinnon	237 CLEARFIELD RD KNOXVILLE, TN 37922-6801	
12	GRAHAM SERVICES, LLC	GREGORY C GRAHAM	1008 West Main Street Smithville, TN 37166-2507	Facilities Management
13	ALLIANCEWORKS DEVELOPMENT, LLC	Markise L Rogers	3232 MORNINGVIEW DRIVE MEMPHIS, TN 38118-1738	Licensed General Contractor with capabilities to successfully manage to completion the full-spectrum of build-out & repurposing for both Commercial & Residential.
14	Mission Critical Incorporated	Freda M Bennett	9065 Hwy 25 East Hartsville, TN 37074-4002	Design and Engineering Services for Telecommunications, wireless, data center, and security systems. Highly certified.
15	TriStar Digital Connections, LLC	JOHN PERONA	110 Glancy St, Ste 204 Goodlettsville, TN 37072-2313	Consulting/designing/integration of video conferencing systems; audio-video systems; audio conferencing systems; dynamic digital signage systems; general sales of AV hardware
...	WEATHERFORD GROUP.	James L	108 Yorktown Road	Weatherford Group is a Service-Disabled Veteran Owned Small Business with both Military and Law Enforcement backgrounds. We have an extensive Special Operations background.

214 Electricians!



Organization, Ownership & Certifications

Legal Structure:

LLC

Ownership and Self-Certifications:

Hispanic American, Other Minority Owned, Self-Certified Small Disadvantaged Business

Current Principals

- 1. Ron Alvarez, Owner
- 2. Renae Alvarez, Owner

"Business Development Servicing Office" (for certifications)

TENNESSEE DISTRICT OFFICE (SBA office code 0474)

8(a) Certification:

SBA 8(a) Case Number:
 SBA 8(a) Entrance Date:
 SBA 8(a) Exit Date:

111691
 02/03/2005
 02/03/2014

Small Disadvantaged Business Certification:

SDB Entrance Date:
 SDB Exit Date:

02/03/2005
 09/12/2016



■ Why register your business?

- Hensel Phelps & other GCs will find you here

■ How do you use beta.SAM.gov?

- To register your entity
- Look for federal opportunities here
- Set Aside Opportunities



- How do you use the DSBS?
 - Market your business with your certifications and your capabilities narrative
 - You can see your competition/examples





- Are you a small Business?
Go Self-Certify if applies
 - SB, SDB, WOSB, VOSB

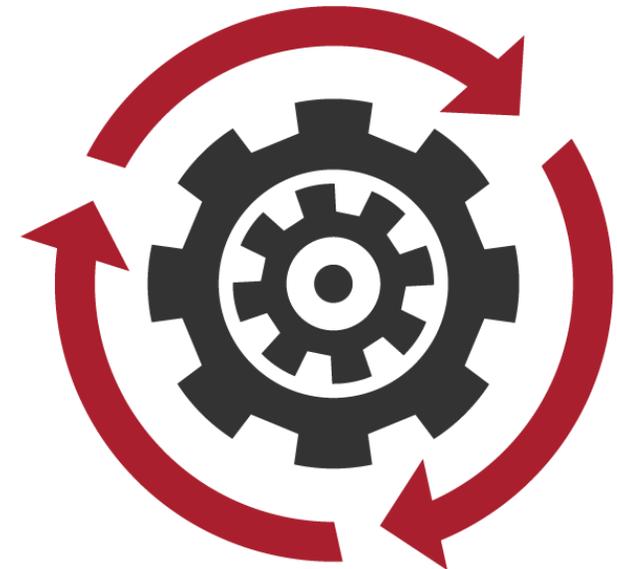




■ Additional Documentation

- 8a
- HUBZone
- Service-Disabled Veteran Owned Small Business

Application Process





- Local to Federal jump
- Find Your Local PTAC
 - Procurement Technical Assistance Centers (PTAC)
<https://www.aptac-us.org/>
- PTAC Resources
 - Local chapters
 - Certification help
 - Etc.
- How it benefits you
 - Other GCs can find you
 - Search for other opportunities
 - Etc.





Find a PTAC

Find a Procurement Technical Assistance Center
Click on the map below or select your state above to find the Procurement Technical Assistance Center nearest you.
[Find American Indian PTACs »](#)



ASSISTANCE FOR SMALL BUSINESSES

GET THE TRAINING YOU NEED TO SUCCEED

PTAC CLIENT SUCCESSSES

Special announcements and links

- ▶ Defense Logistics Agency (DLA) touts PTAC help for Small Businesses and Government agencies
- ▶ See *PTACs in the News* for PTAC activities and accomplishments across the nation.

HELP FOR GOVERNMENT CONTRACTING

Procurement Technical Assistance Centers (PTACs)

Free Help with SAM Registration – and other government contracting issues.

System for Award Management (SAM) registration *is FREE*, and your PTAC can help you with this *and everything else you need* to sell to federal, state and local government agencies at little or no charge

- ▶ **Workshops and Matchmaking Events** teach you what you need to know and connect you with other businesses and agency buyers.
- ▶ **One-on-One Counseling** tailored to your specific needs – *always free* of charge!

[Find your PTAC now! »](#)



2019 PTAC Day – Watch the Presentation, Download the Presentation along with Questions and Answers

see also APTAC's *Government Contracting Intelligence* blog.

Hurricane/Disaster Contracting Resources

- ▶ Blog post: *Hurricane Disaster Contracting – Steps to take now*
- ▶ Federal Emergency Management Agency (FEMA) website

Contracting Success

In 2018, PTAC clients were awarded

\$26 BILLION IN CONTRACTS

with over

550,000 jobs created or retained.

[Learn More](#)

APTAC Partners

APTAC and NIST-MEP Enter Partnership to Help Expand Industrial Base (read more)



[Learn More](#)

[PTAC Professionals Member Login](#)



■ Search for Federal Opportunities

- beta.SAM.Gov
 - FBO.gov (FedBizOps) has been moved to beta.SAM.gov and is known as Contract Opportunities

■ Other Resources

- Small Business Administration (SBA) <https://sba.gov>
- Procurement Technical Assistance Centers (PTAC) <https://www.aptac-us.org/>
- Small Business Development Centers (SBDC) <https://americassbdc.org/>
- Minority Business Development Agency (MBDA) <https://www.mbda.gov>
- National Association of Minority Contractors (NAMC) <https://namcnational.org/>
- Women’s Business Enterprise National Council (WBENC) <https://www.wbenc.org/>



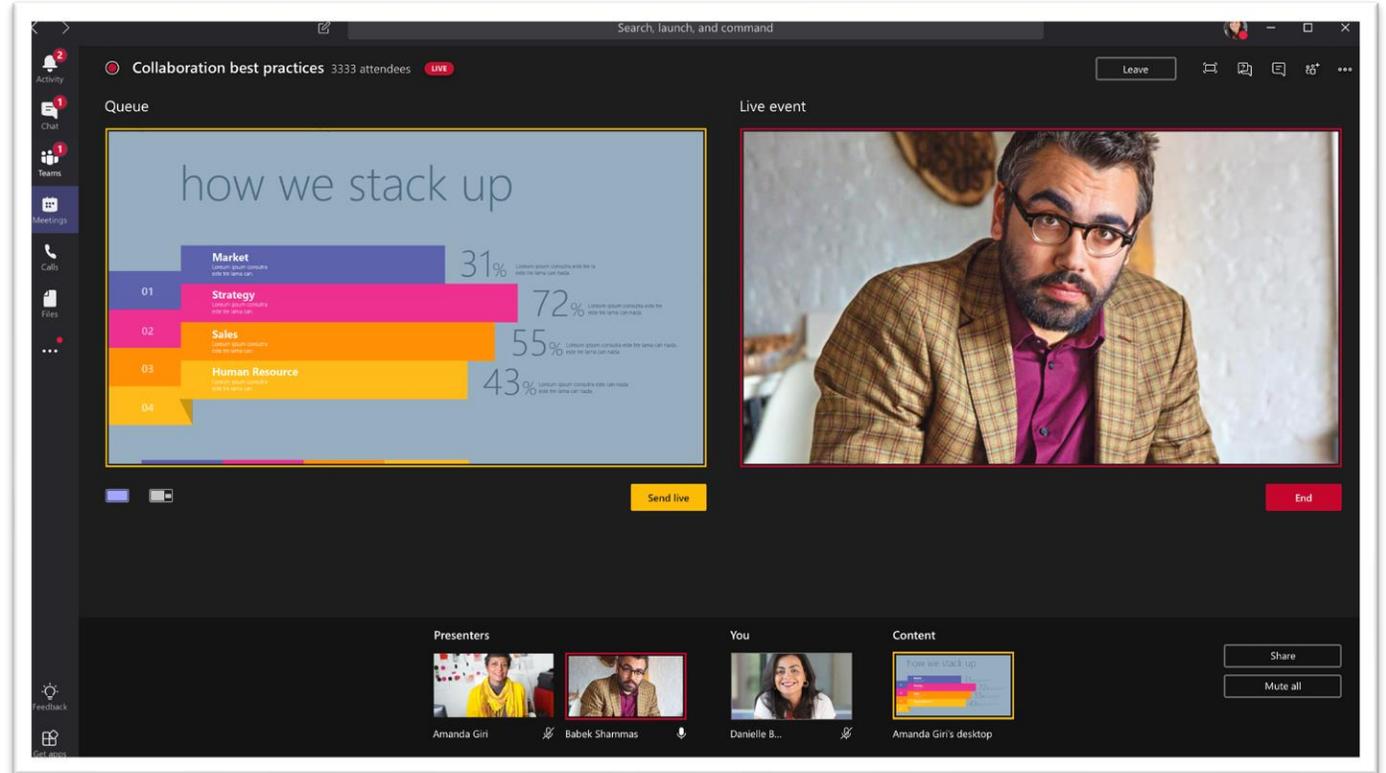
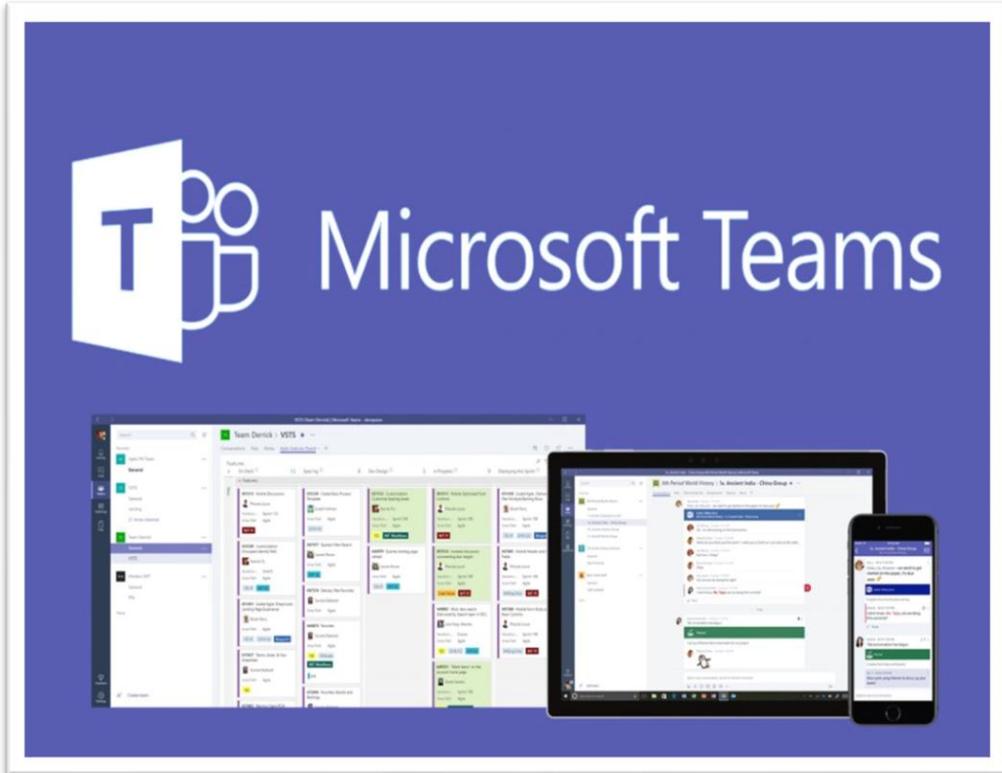
Staying Connected



HENSEL PHELPS

Plan. Build. Manage.







- **Understand Cultures & Philosophies**
 - Self-Performing GC - “We are builders!”
 - Employee-owned
 - Corporate commitment
- **Establish Open Lines of Communication**
 - Team Effort
 - Proactive rather than reactive
 - Accountability & Persistence
- **Identify Meaningful Opportunities**
 - No “checked” box
 - Aligned with company vision & goals
 - It’s OK to say “NO”





**Brad
Lewis**

Blewis@henselphelps.com
Corporate Director of Supplier
Diversity



**James
Harper**

JHarper@henselphelps.com
Manager of Supplier Diversity
(Southeast)



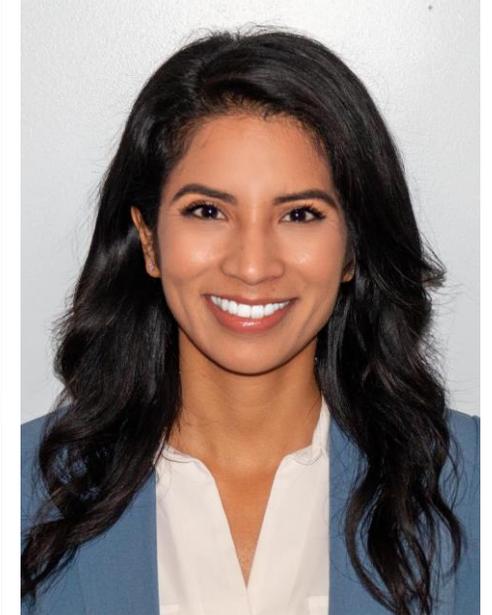
**David
Fisher**

DFisher@henselphelps.com
Manager of Supplier Diversity
(Mid Atlantic)



**Rosemary
Middleton**

RMiddleton@henselphelps.com
Coordinator of Supplier Diversity
(Western)

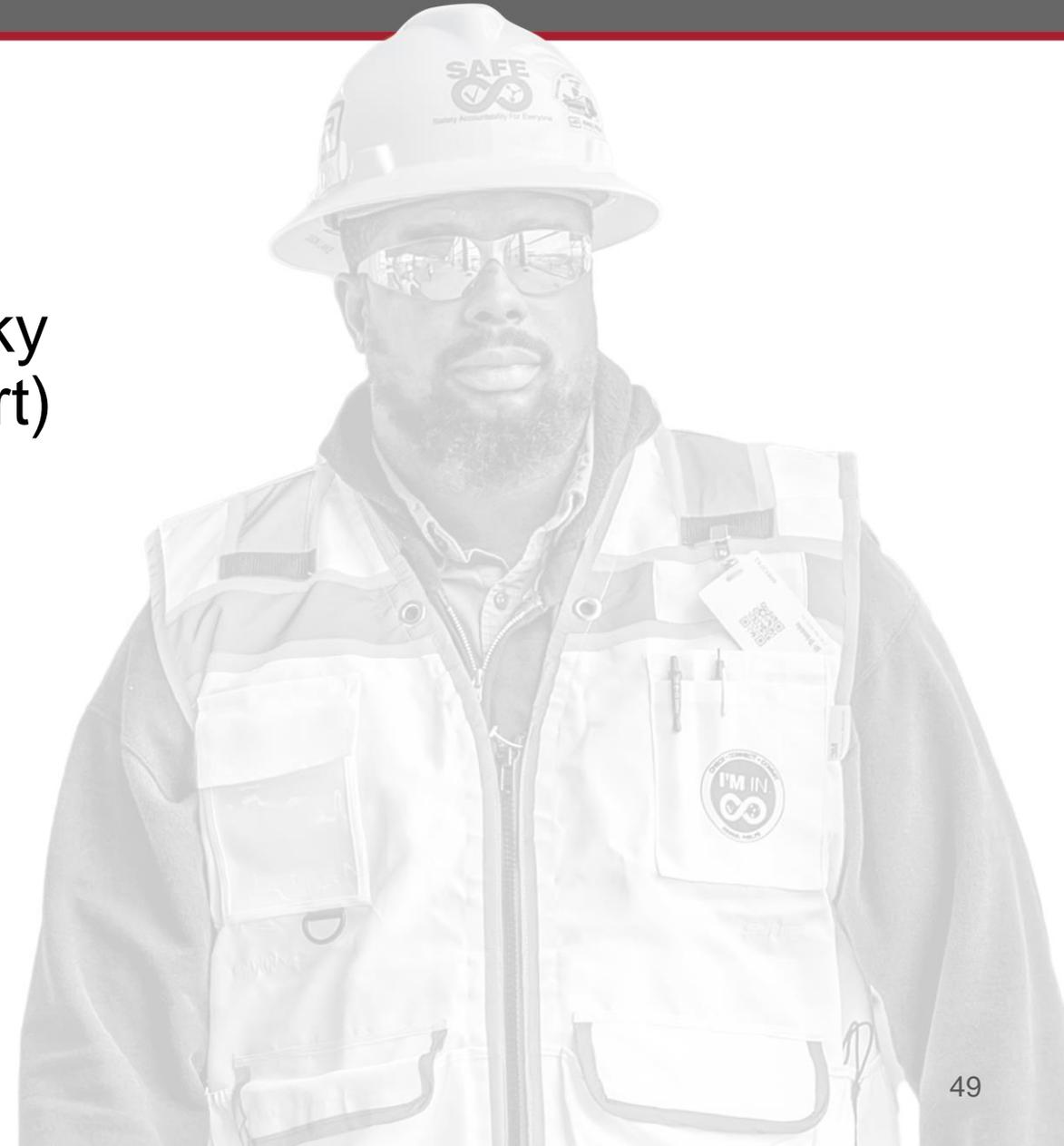


**Michelle
Keyser**

MKeyser@henselphelps.com
Manager of Supplier Diversity
(Southern California)



- Open & honest communication is essential
- Engage early and often (Be a squeaky wheel, but not a wobbly shopping cart)
- Be proactive, not reactive!
- Ok to say “No”



Thank You



HENSEL PHELPS
Plan. Build. Manage.

 **HENSEL PHELPS**
Plan. Build. Manage.

 **HENSEL PHELPS**
Plan. Build. Manage.

 **HENSEL PH**
Plan. Build. Manage.

HELPS
ge.

 **HENSEL PHELPS**
Plan. Build. Manage.

 **HENSEL PHELPS**
Plan. Build. Manage.



 **HENSEL PH**
Plan. Build. Manag

 **HENSEL PHELPS**
Plan. Build. Manage.

 **HENSEL PH**
Plan. Build. Manage.

HELPS
ge.

 **HELPS**
Plan. Build. Manage.



HELPS



 **HENSEL PHELPS**
Plan. Build. Manage.

 **HENSEL PHELPS**
Plan. Build. Manage.

 **HENSEL PH**
Plan. Build. Manage.

HELPS
ge.

 **HENSEL PHELPS**
Plan. Build. Manage.

 **HENSEL PHELPS**
Plan. Build. Manage.



Q & A