

GOED Board Meeting Minutes

December 10, 2020 • 10:00 a.m. – 12:00 p.m.

Electronic Meeting Only

Members Present:	Carine Clark, Steve Neeleman, Mel Lavitt, Margo Jacobs, Heather Kahlert, Brad Bonham, Stefanie Bevans, Jesse Turley, Andrea Moss, Annette Meier, Doug Dilley, Roger Killpack
Members Excused:	Peter Mouskondis, Ted Wilson, Susan Johnson
Staff:	Val Hale, Ben Hart, Thomas Wadsworth, Larry Shepherd, Pete Codella, Pitt Grewe, Kori Ann Edwards, Ryan Starks, Chanel Flores, Lynne Mayer, Tony Young, Linda Cabrales, Mary Cardon, Mike Hall
Visitors:	Theresa Foxley, Chris Pieper, Brice Wallace, Colby Cooley, Taylor Stevens, Max Backlund, Mike Flynn, Justin Meehan, Holleh Taheri, Justin Anderson, Russell Weeks, Vlada Yaremenko

Welcome

Carine Clark welcomed everyone to the December 10, 2020 GOED Board Meeting and read the COVID 19 Pandemic Anchor Location Declaration justifying the electronic meeting.

Approval of the Minutes

MOTION: Jesse Turley moved to approve the November 12, 2020 board meeting minutes. Peter Mouskondis seconded the motion. The motion carried unanimously.

EDTIF – HyClone Laboratories, LLC

Project Highlights

Timeline:	2020
Target Industry:	Life Sciences
Proposed Location(s):	Logan
Capital Investment:	\$18,724,000
Jobs:	160
Average Wage:	~\$49,000

Project Overview

Cytiva is a global provider of technologies and services that advance and accelerate the development and manufacture of therapeutics. Formerly part of GE Healthcare, the company has a rich heritage tracing back hundreds of years, and a fresh beginning since 2020. Their customers undertake life-saving activities ranging from fundamental biological research to developing innovative vaccines, biologic drugs, and novel cell and gene therapies. As of 2020, Cytiva is part of the Danaher family of companies, a global science and technology innovator committed to helping customers solve complex challenges and improving quality of life around the world.

Cytiva manufactures cell culture media for pharmaceutical production. In addition to the manufacture of products, Cytiva provides services to customer such as R&D and product development. This growth in Logan, UT will be augmented by the transfer of Single Use consumable products from their Westborough, MA location that is seeing 20% growth.

Cytiva currently operates a 500+ person manufacturing facility in Logan, UT which produces chemical compounds used in the manufacture and development of pharmaceutical therapies and treatments. As the company continues to grow worldwide there is an opportunity to compete for additional headcount and capital investment at the Logan facility. The company has recently been awarded contracts as a part of Project Warpspeed and expects future contracts to support similar projects.

Advantages to keeping this growth in Utah include synergies related to the expansion of existing infrastructure, resources, and supply chain that already exists within Logan, UT facility.

Jobs & Revenue

Full time jobs over project lifetime: 160

Company Average Wage vs. County Average Wage

Max with health benefits: 317%

Max w/o health benefits: 135%

Min with health benefits:	263%
Min w/o health benefits:	112%

New State Wages & Revenue

New State Wages over 5 years:	\$33,951,060
New State Revenue over 5 years:	\$9,654,556
Withholding:	\$1,260,433
Sales:	\$541,346
Corporate:	\$7,852,777

MOTION: Steve Neeleman moved to approve Hyclone Laboratories LLC for an EDTIF post-performance refundable tax credit of up to \$1,448,183 which represents 15% of the \$9,654,556 of new state revenue, which may be earned over 5 years. Margo Jacobs seconded the motion. The motion carried unanimously.

- Total EDTIF incentive not to exceed \$1,448,183 EDTIF post-performance refundable tax credit.
- Annual EDTIF incentive amount based on 15% of qualified new incremental state tax revenues generated and received in the previous calendar year.
- Total incentive not to exceed 15% of qualified new incremental state tax revenues over 5 years with a contractual recapture provision for any excess funds paid to the company.
- Must meet new qualified employment projections, employee headcount at the stated wage 110% criteria at 50% for each project year.
- Annual total project average salary of new employees (not each new position, this is an aggregate annual number) to be at least 110% of the average wage each excluding company contributed health insurance.
- Must commit to keep operation in Utah for the length of the incentive period, 5 years.
- Incentives are site specific and subject to local incentive participation.
- Local incentive proposal must be presented and approved by the GOED Incentives Committee in order for company to be eligible for the incentive.
- Only new state revenue and new jobs created after the GOED Board final approval date are eligible for this incentive.

Justin Meehan thanked the board and the State of Utah and answered questions about the company’s involvement in COVID-19 vaccine research.

Incentives Update

Tom Wadsworth provided an update on the Incentives Program regarding new and existing projects.

EDCUtah Update

Theresa Foxley of EDCUtah presented on the status of current and upcoming projects in the pipeline.

GOED Update

Val Hale provided an update on upcoming events and recent activities and efforts within GOED and its programs.

Meeting Adjourned